



EVONIK
INDUSTRIES

Annual Shareholders' Meeting

May 19, 2015
10 a.m.



EVONIK
INDUSTRIES

POWER TO CREATE.



Fiscal 2014

Successful in difficult conditions



Sales:
€12,917 million

+ 2%

Adjusted net income:
€740 million

- 8%

Adjusted EBITDA:
€1,867 million

- 6%

Adjusted earnings per share:
€1.59

- 8%

Adjusted EBITDA margin:
14.5%

- 1.2 pp*

ROCE:
12.3%

- 2.8 pp*

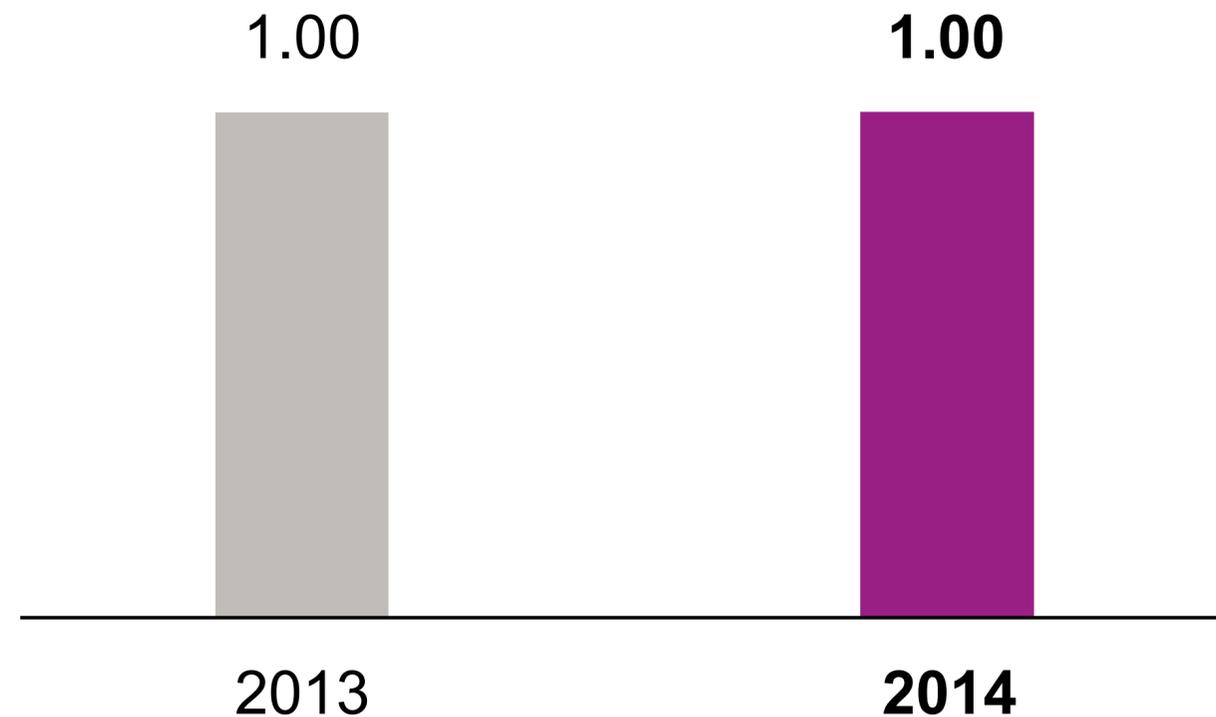
* percentage points

Dividend

Yield among the highest in the chemical industry



in €



- Dividend policy aligned to continuity and reliability
- Constant dividend of €1 per share
- Attractive payout ratio* of 63% (2013: 56%)

* based on adjusted net income

- Sales: €3,425 million (+ 7%)
- Adjusted EBITDA: €650 million (+ 40%)
- Adjusted EBITDA margin: 19% (+ 4.5 pp*)
- Outlook for 2015 raised:
Slightly higher sales,
adjusted EBITDA at least €2.2 billion

* percentage points

Evonik shares

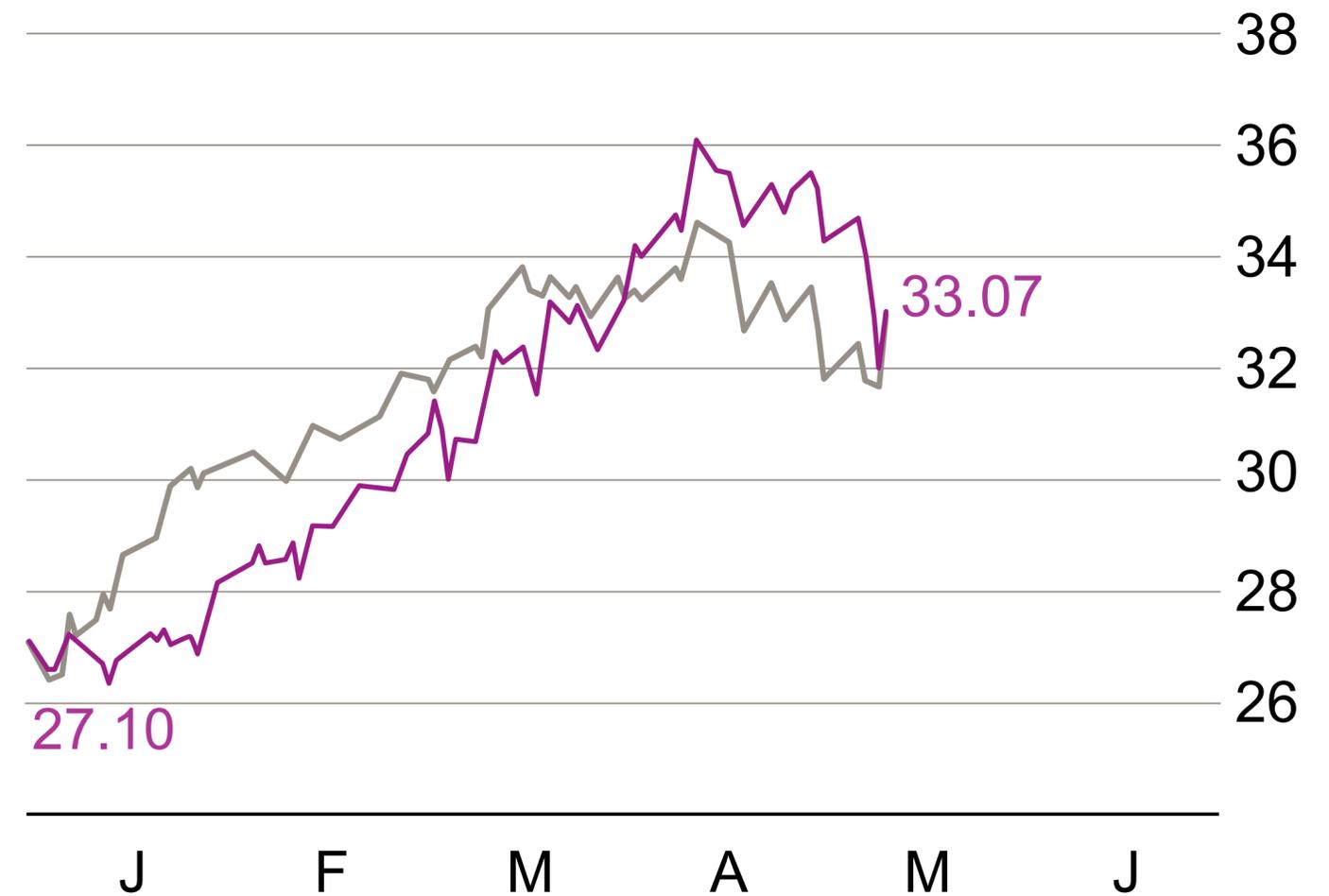
Clear upward trend



January 1 – December 31, 2014 in €



January 1 – May 8, 2015 in €



— Evonik — DJ Stoxx 600 ChemicalsSM (indexed)

Our strategy

Systematic realization

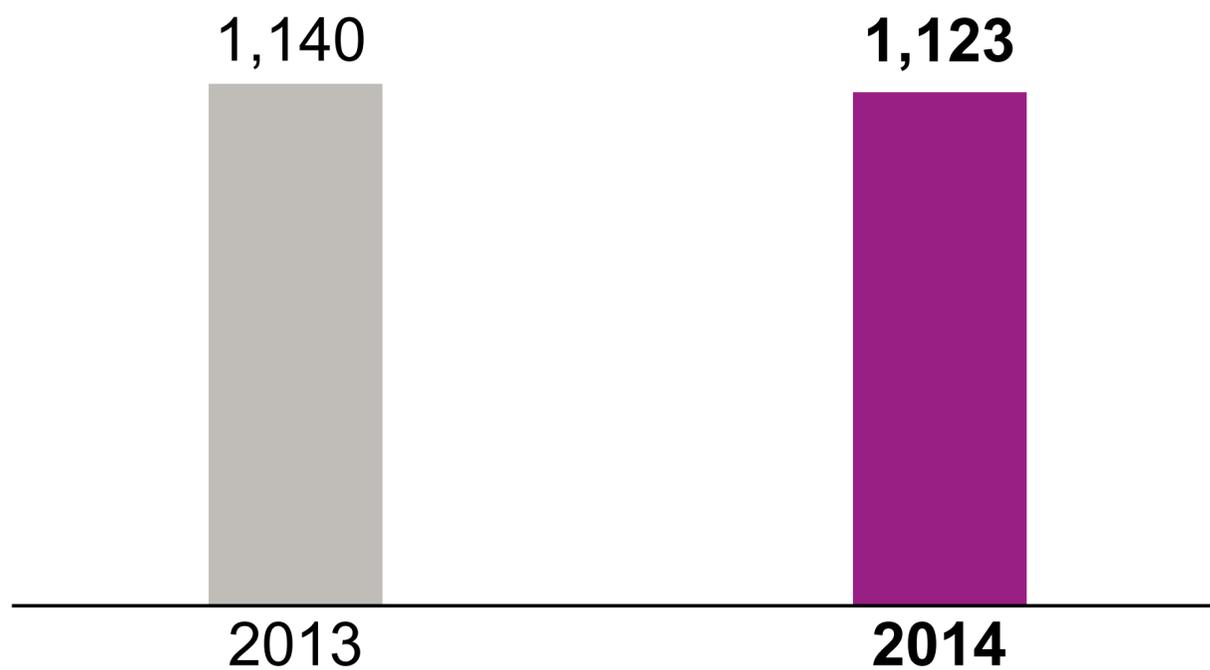


- Extend leading market positions
- Invest in innovations, and in organic and external growth
- Improve costs, processes and technology positions
- Strengthen competitiveness through market-oriented management and portfolio structure.

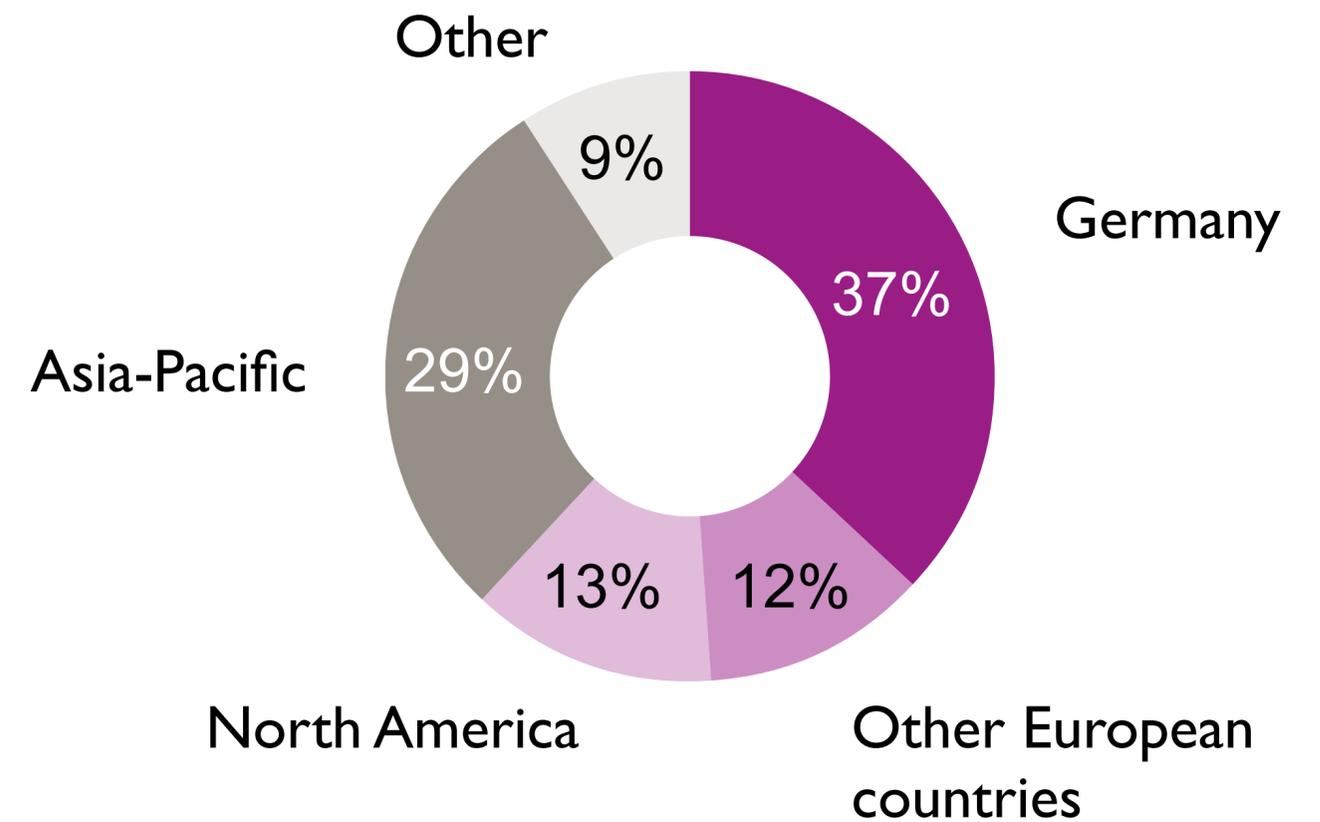
Investment program Focused on Germany and Asia-Pacific



Capital expenditures in € million

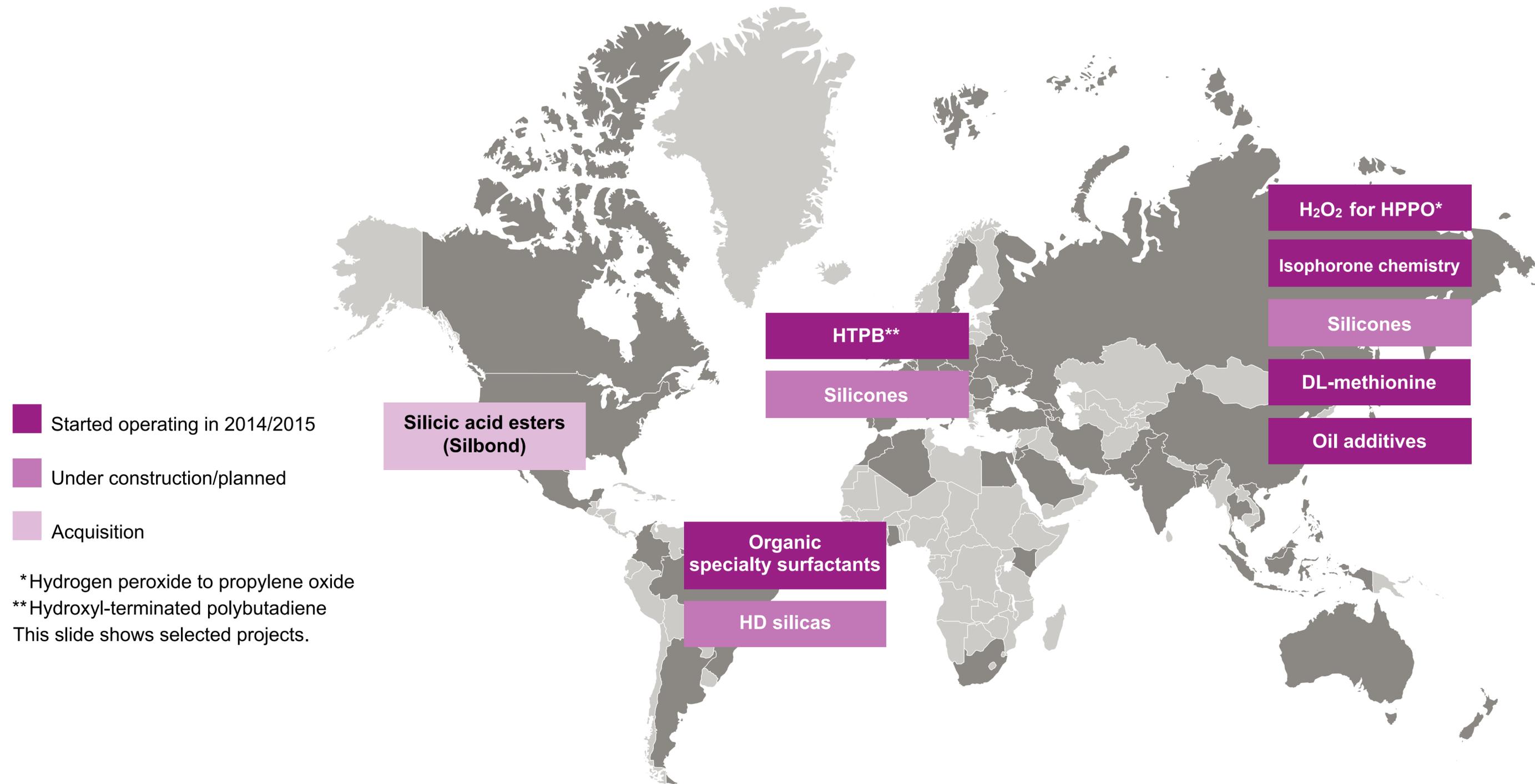


Capital expenditures 2014 by region



Growth projects

Aligned to global megatrends



- Started operating in 2014/2015
- Under construction/planned
- Acquisition

* Hydrogen peroxide to propylene oxide
** Hydroxyl-terminated polybutadiene
This slide shows selected projects.

Innovation

A strategic success factor



- R&D expenses have risen by an average of 8% p.a. since 2009
- High number of initial patent applications
- Even more open to external partners in the future; higher presence in growth regions



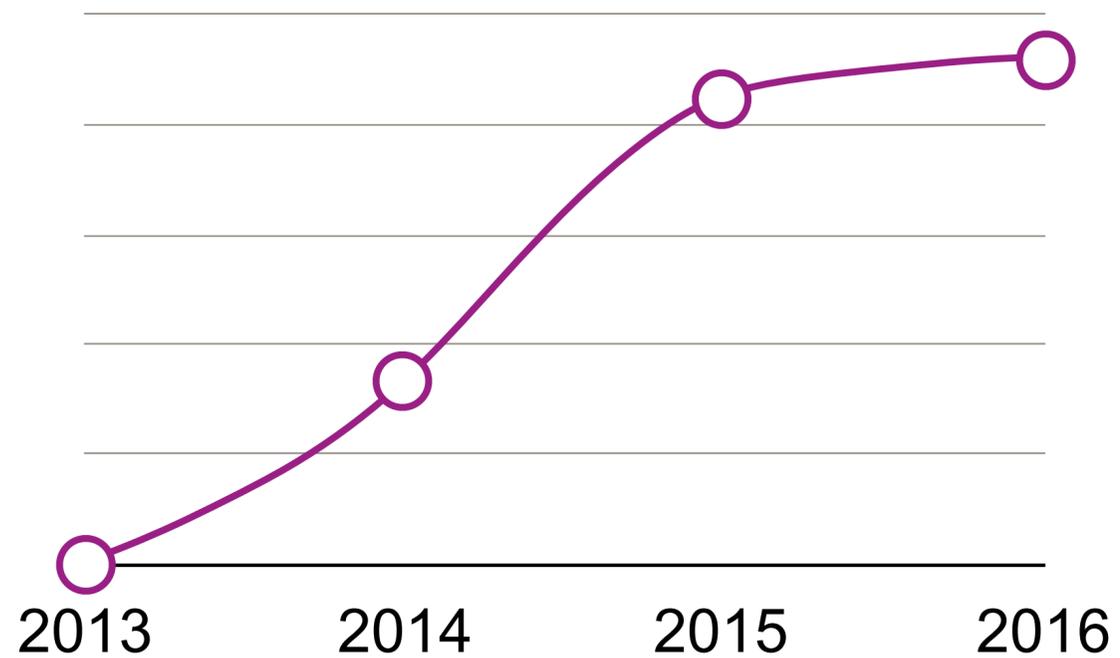
VESTANAT® EP-IPMS enhances the scratch resistance of clear automotive paints

Optimizing administrative structures

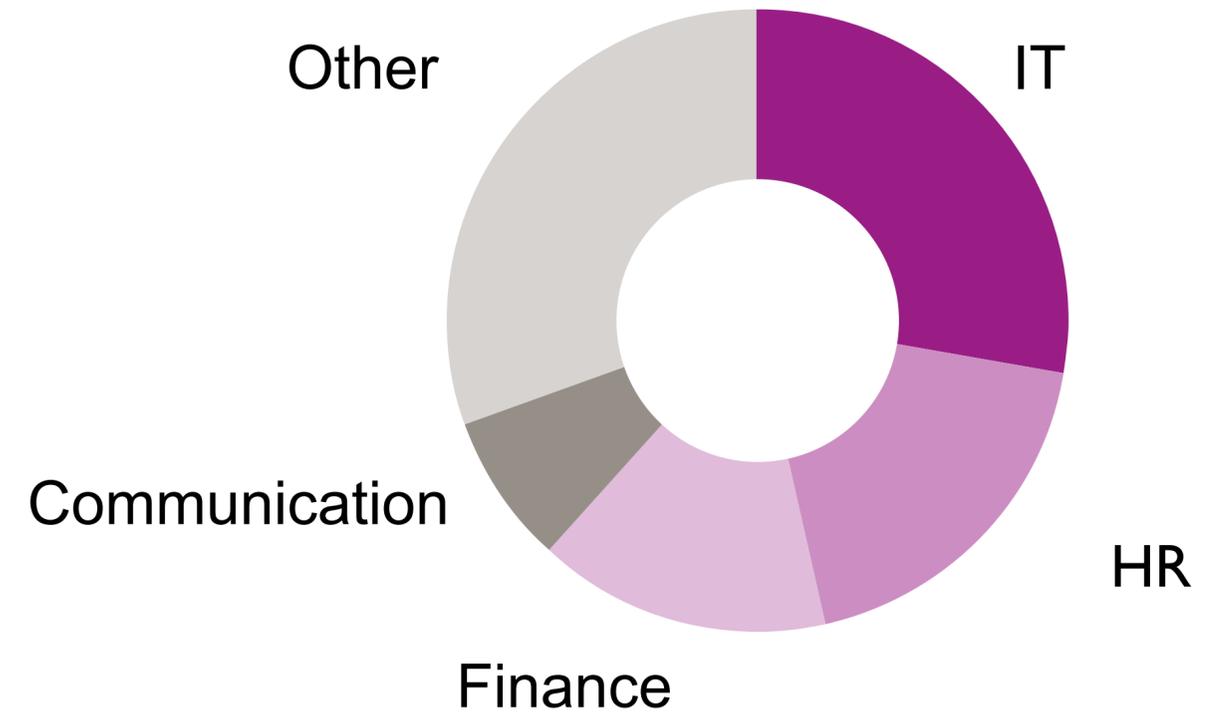
Initial savings of around €40 million



Measures with the potential to cut costs by around €230 million will be implemented by year-end 2016

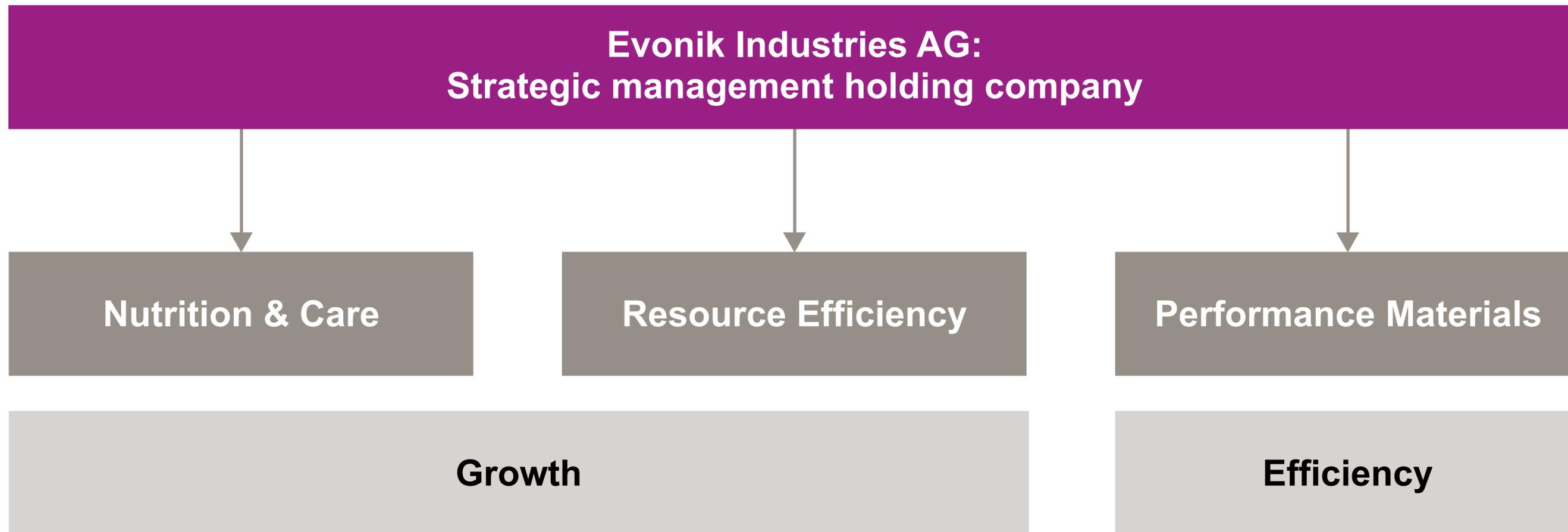


Approx. 400 measures by functions



New Group structure

Differentiated management of the businesses



Evonik

A responsible company



Responsibility for the environment and society



Highly developed safety culture



Successful employee share program

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