Dr. Klaus Engel Chairman of the Executive Board of Evonik Industries AG Here we are! Charts to accompany the statement at the Annual Shareholders' Meeting in Essen (Germany) on May 20, 2014





Annua Shareholders' Meeting May 20, 2014 10 a.m.





HERE WE ARE! • ······

2013 – An Important Year Strategic Objectives Achieved

- Restructuring of the Evonik Group successfully completed
 - Majority of shares in real estate business divested
 - Systematic alignment to specialty chemicals
- Listed on the stock exchange since end-April 2013





Evonik Shares Price Performance

April 25 – December 31, 2013 in €



Publication of H1 results





2013: A Solid Operating Performance in Difficult Market Conditions



Net income: €2.1 billion



Cash flow¹: €1.1 billion





Adjusted EBITDA: €2.0 billion

Adjusted EBITDA margin: 15.6%

ROCE²: 14.5%

- ¹ Cash flow from operating activities
- ² Return on capital employed



VIVAWEST¹ **Stable New Ownership Structure**





Impact of the real estate transaction

Considerable reduction in the Evonik Group's debt

Clear progress in funding pension obligations

¹ Following combination with THS

² Contractual Trust Arrangement



Dividend Yield Among The Highest in The Chemical Industry





2013: dividend yield >3% Long-term dividend policy



Q1 2014 **A Slow Start to The Year**

- Pleasing volume growth but lower selling prices
- Sales close to prior-period level
- Adjusted EBITDA at a solid level but below the strong • prior-year figure
- Outlook for fiscal 2014 reiterated \bullet





We Make a Key Contribution to Our Customers' Success





TEGOSOFT[®] XC for effective sunscreens

DYNAVIS[®] reduces the fuel consumption of construction machinery





ROHACELL® reduces the weight of planes



Our Investment Program 2012 – 2016

This overview shows selected projects.







Our Innovations Basis For Future Growth

- Pace of innovation stepped up further
- Increased internationalization of research and development (R&D)
- Strong culture of innovation
- R&D spending raised by 9% p.a. since 2009





New source of methionine specifically for shrimp and crustaceans

Continuous Improvement of Structures And Processes

On Track 2.0

Goal:	Mainly optimization of procurement and production
Start:	2012
Target savings:	€500 million p.a.
Timeline:	by end-2016



Administration Excellence Optimization of administrative structures Fall 2013 Up to $\in 250$ million p.a. by end-2016



We Accept Responsibility Worldwide



Enriching diversity



Ambitious targets



environmental



Good community relations



HERE WE ARE! • ······